



VEHICLE DESCRIPTION

# LINCOLN NAUTILUS

LB L12409

2020 AWD RESERVE  
5-PASSENGER  
TURBO 2.0L I-4 ENGINE  
8-SPD AUTO TRANSMISSION

EXTERIOR  
ARTISAN BLUE  
INTERIOR  
EBONY LUXURY LEATHER TRIM

**STANDARD EQUIPMENT INCLUDED AT NO EXTRA CHARGE**

**EXTERIOR**

- DUAL EXHAUST SYSTEM - CHROME TIPS
- EASY FUEL CAPLESS FILLER
- GRILLE - SATIN ALUMINUM
- HANDS-FREE LIFTGATE
- HEADLAMPS - ADAPTIVE LED W/SIGNATURE LIGHTING
- LED FOG LAMPS
- LED TAILLAMPS
- PANORAMIC VISTA ROOF W/ POWER SHADE
- PRIVACY GLASS
- SIDEVIEW MIRRORS AUTOFOLD/ HEATED/SIGNAL/MEMORY/ SECURITY APPROACH LAMPS

**INTERIOR**

- CARGO PACKAGE
- DUAL-ZONE CLIMATE CONTROL
- HEATED STEERING WHEEL
- POWER TILT/TELESCOPE STEERING COLUMN
- PREMIUM LEATHER WRAPPED STEERING WHEEL W/ CRUISE, AUDIO, CLIMATE, AND MEDIA CONTROL
- SEATS - REAR HEATED
- SEATS-COMFORT 10-WAY PWR DRIVER&PASSENGER W/LUMBAR
- SEATS-HTD/VENTILATED FRONT W/DRIVER MEMORY
- SEATS-PREMIUM LEATHER

**FUNCTIONAL**

- 360 DEGREE CAMERA
- ACTIVE PARK ASSIST
- ADAPTIVE CRUISE CONTROL W/STOP-AND-GO & LANE CNTRG
- ADAPTIVE SUSPENSION
- LANE-KEEPING SYSTEM
- LINCOLN CONNECT - 4G MODEM W/WIFI CAPABILITY
- RAIN-SENSING WIPERS
- REMOTE START
- REVEL® ULTIMA W/19-SPKRS
- SECURICODE™ KEYLESS KEYPAD
- SYNC3® W/ VOICE ACT NAV
- WIRELESS CHARGING PAD

**SAFETY/SECURITY**

- ADVANCETRAC WITH RSC
- AIRBAGS-DUAL-STAGE FRONT
- AIRBAGS-SIDE IMPACT/SAFETY CANOPY SIDE AIR CURTAINS
- AUTO HIGH BEAMS
- BLIND SPOT DETECTION W/CTA
- PERIMETER ALARM
- PERSONAL SAFETY SYSTEM™
- PRE-COLLISION ASSIST W/AEB
- SOS POST CRASH SYSTEM
- TIRE PRESSURE MONITOR SYS

**WARRANTY**

- 4YR/50K MILE WARRANTY
- 4YR/50K PICKUPDELIVERY SVC
- 6YR/70K MI POWERTRAIN WARR

**INCLUDED ON THIS VEHICLE**

- EQUIPMENT GROUP 202A RESERVE**
- CARGO UTILITY PACKAGE
  - REAR CARGO MGMT SYSTEM
  - CARGO COMPARTMENT W/REV MAT
  - INTERIOR CARGO COVER
  - TRAILER TOW PKG-CLASS II
  - LINCOLN CO-PILOT360 PLUS
  - ENHANCED ACTIVE PARK ASSIST
  - 360-DEGREE CAMERA
  - ACC W/LANE CENTERING
  - ULTIMATE PACKAGE
  - ADAPTIVE PIXEL LED HEADLAMPS
  - REVEL ULTIMA AUDIO SYSTEM

**(MSRP)**

9,000.00

**OPTIONAL EQUIPMENT/OTHER**

- 265/40R21 A/S TIRES
- 21" ULTRA BRIGHT WHEELS
- 50 STATE EMISSIONS
- SONATA SPIN ALUMINUM TRIM
- ROOF RACK SIDE RAILS-SATIN

NO CHARGE  
NO CHARGE  
195.00

**PRICE INFORMATION**

|  |                   |
|--|-------------------|
| BASE PRICE                               | \$50,995.00       |
| TOTAL OPTIONS/OTHER                      | 9,195.00          |
| <b>TOTAL VEHICLE &amp; OPTIONS/OTHER</b> | <b>60,190.00</b>  |
| DESTINATION & DELIVERY                   | 995.00            |
| <b>TOTAL BEFORE DISCOUNTS</b>            | <b>61,185.00</b>  |
| <b>EQUIPMENT GROUP SAVINGS</b>           | <b>- 1,250.00</b> |

**(MSRP)**

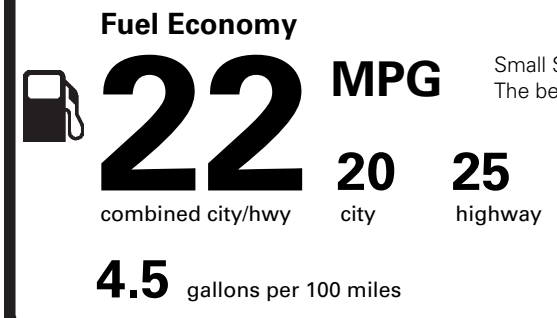
**TOTAL MSRP \$59,935.00**

This label is affixed pursuant to the Federal Automobile Information Disclosure Act. Gasoline, License, and Title Fees, State and Local taxes are not included. Dealer installed options or accessories are not included unless listed above.

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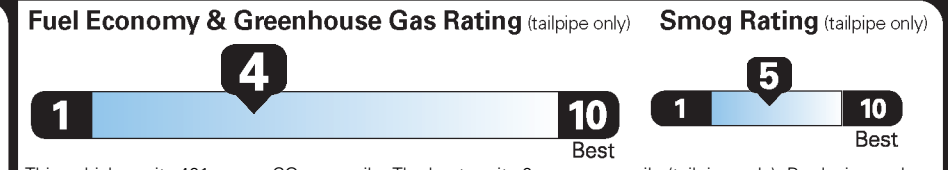
**EPA DOT Fuel Economy and Environment**

Gasoline Vehicle



**You spend \$1,750 more in fuel costs over 5 years** compared to the average new vehicle.

**Annual fuel cost \$1,850**



Actual results will vary for many reasons, including driving conditions and how you drive and maintain your vehicle. The average new vehicle gets 27 MPG and costs \$7,500 to fuel over 5 years. Cost estimates are based on 15,000 miles per year at \$2.70 per gallon. MPGe is miles per gasoline gallon equivalent. Vehicle emissions are a significant cause of climate change and smog.

**fueleconomy.gov**

Calculate personalized estimates and compare vehicles

Smartphone QR Code



**GOVERNMENT 5-STAR SAFETY RATINGS**

**Overall Vehicle Score** ★★★★★  
Based on the combined ratings of frontal, side and rollover. Should ONLY be compared to other vehicles of similar size and weight.

|  |                             |       |
|--|-----------------------------|-------|
| <b>Frontal Crash</b>   | <b>Driver Passenger</b>     | ★★★★★ |
| Based on the risk of injury in a frontal impact. Should ONLY be compared to other vehicles of similar size and weight. |                             |       |
| <b>Side Crash</b>  | <b>Front seat Rear seat</b> | ★★★★★ |
| Based on the risk of injury in a side impact.  |                             |       |
| <b>Rollover</b>  |                             | ★★★★  |
| Based on the risk of rollover in a single-vehicle crash.   |                             |       |

Star ratings range from 1 to 5 stars (★★★★★), with 5 being the highest. Source: National Highway Traffic Safety Administration (NHTSA). [www.safercar.gov](http://www.safercar.gov) or 1-888-327-4236



**WARNING:** Operating, servicing and maintaining a passenger vehicle, pickup truck, van, or off-road vehicle can expose you to chemicals including engine exhaust, carbon monoxide, phthalates, and lead, which are known to the State of California to cause cancer and birth defects or other reproductive harm. To minimize exposure, avoid breathing exhaust, do not idle the engine except as necessary, service your vehicle in a well-ventilated area and wear gloves or wash your hands frequently when servicing your vehicle. For more information go to [www.P65Warnings.ca.gov/passenger-vehicle](http://www.P65Warnings.ca.gov/passenger-vehicle).

**THE LINCOLN WAY™ APP**  
Your Dashboard of Services & Features



- Download the Lincoln Way app\* and you can:
- Remotely start, lock and unlock your vehicle
  - Locate your vehicle and check approximate fuel range
  - Receive vehicle health alerts

The Lincoln Connect™ modem is active and sending vehicle data (e.g., diagnostics) to Lincoln. See in-vehicle Settings for connectivity options.

\*Compatible with select smartphone platforms. Lincoln Connect service required (see App Terms for more information). Connected service and related feature functionality is subject to compatible AT&T-network availability. Evolving technology/cellular networks may affect functionality and availability, or continued provision of some features, prohibiting them from functioning. Message and data rates may apply. See your local Lincoln website for our privacy policy.

**Lincoln Protect™**

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SCAN OR TEXT 2LLBL12409 TO 59173

Msg & Data rates may apply. Text HELP for help



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